

The Linux Box to Market the Ubuntu Operating System to U.S. Enterprise Users

ANN ARBOR, Mich., Feb. 16 [/PRNewswire/](#) -- One of the most rapidly growing and popular operating systems, Ubuntu®, is taking a significant run at the U.S. business and enterprise market thanks to a new partnership between The Linux Box and software developer Canonical Ltd., the company behind Ubuntu.

Launched in October 2004, Ubuntu is one of the most highly regarded Linux distributions in the world with more than 10 million users. With users in homes, schools, businesses and governments around the world, Ubuntu is a powerful and secure open source operating system for desktops, laptops, netbooks and servers. Ubuntu contains all the applications you need and will always be free of charge. With the values of open source software at its core, Ubuntu costs nothing to download or update.

As an official Canonical Silver Solution Provider Partner, The Linux Box will sell, install and support customized Ubuntu-based solutions to organizations running Linux systems. It will also provide businesses with large-scale migration deployment support and training services for cloud computing infrastructures and enterprise desktop alternatives.

"Combining forces with The Linux Box enables many more US businesses in every industry to embrace Ubuntu as their end-to-end open source data center solution," said Steve George, director of corporate services at Canonical. "We look forward to Ubuntu being The Linux Box's best-of-breed open source solution."

The Linux Box is an established bespoke software development consultancy that customizes open source projects for clients across a variety of sectors, providing professional services for organizations looking to gain competitive advantage, reduce IT costs and increase the control they have over their open source technologies.

"Ubuntu's game-changing operating system model is catching on with original equipment manufacturers and business organizations of all sizes," noted Elizabeth Ziph, CEO and co-founder of The Linux Box. "We hope to help educate enterprises to Ubuntu's solid performance characteristics and to expand its market share."

For more information about Ubuntu, or to inquire about enterprise sales, contact sales@linuxbox.com.

About Canonical

Canonical provides engineering, online and professional services to Ubuntu partners and customers worldwide. As the company behind the Ubuntu project, Canonical is committed to the production and support of Ubuntu – an ever-popular and fast-growing open-source operating system. It aims to ensure that Ubuntu is available to every organization and individual on servers, desktops, laptops and netbooks.

Canonical partners with computer hardware manufacturers to certify Ubuntu, provides migration, deployment, support and training services to businesses, and offers online services direct to end users. Canonical also builds and maintains collaborative, open-source development tools to ensure that organizations and individuals can participate fully in innovations within the open-source community. For more information, please visit www.canonical.com.

About The Linux Box

Founded in 1999, The Linux Box (www.linuxbox.com) is a professional services organization specializing in open source technology and the Linux platform in the server and cluster environments. It provides software development and customization services to a broad range of clients in industries ranging from energy and financial services to government, life sciences and the utilities.

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This release is available online in the Feintuch Communications media room at www.feintuchcommunications.com.

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