

Antel Communications' First Anniversary Filled with Marketplace Successes

SETAUKET, N.Y., Nov. 24, 2014 /PRNewswire/ -- Just a year after its incorporation and start-up on Long Island, New York, Antel Communications (www.antel.us) has achieved early international marketplace success and sales momentum.

Antel Communications, founded in September 2013, is a provider of high quality mobile devices and solutions for the wireless market. The management team consists mostly of veteran wireless and telecom professionals with an average of more than 20 years of experience, many of whom have been involved in numerous industry breakthroughs. Some have worked together in other organizations.

"In less than a year's time, we have built a vertically-integrated organization offering our mobile carrier partners everything they need to bring products and services to market effortlessly – from product R&D and manufacturing to engineering and tech support, marketing and package design, supply chain management, logistics and reverse logistics and even financing," said Louis Antoniou, president and CEO, Antel Communications. "Our team's cumulative experience and relationships with carriers around the world has allowed us to surpass our internal goals and sales projections for year one."

Timeline of Year One Accomplishments

- September 2013- Antel Communications incorporated by wireless industry pioneer Louis Antoniou; company secures \$200 million credit line; senior team joins including John Zysman, chief marketing officer; and Michael Konstas, vice president, EMEA (Europe, Middle East and Africa); establishes contract R&D and manufacturing relationships in Shenzhen, China
- October 2013- International subsidiaries form in many Latin American and African markets including Mexico, Brazil, Guatemala, Colombia and Kenya
- January 2014- Antel Argentina joint venture (Antel Communications + Telecomunicaciones Fuegoquinas) forms with Carlos Galander as president; Kostas Kastamonitis joins headquarters team as chief technology officer
- February 2014- First products under Ole™ brand are sent to its business partners in Central America
- April 2014- Antel moves into newly constructed, LEED-certified world headquarters facility in Setauket, New York, an hour east of Manhattan
- July 2014- Established R&D relationship in Taiwan for LTE and CDMA products
- August 2014- Successfully launched the first Ole branded products in Kenya for nationwide distribution

"We are now focused on product shipments to our nearly dozen carrier and mobile virtual network operator partners," said Mr. Antoniou. "But our vision is to be far more than simply a high quality hardware provider. Our team is actively working on a range of value-added services we will be introducing to our carrier partners to improve their profitability and reduce customer churn."

About Antel Communications

Antel Communications (www.antel.us) is a provider of high quality wireless devices and solutions for wireless carriers, mobile virtual network operators and retailers in North America, South America, Africa and Middle East. Founded in 2013 and headquartered in Setauket, New York, the company is vertically-integrated providing a complete solution to mobile carrier partners. Services include product R&D, manufacturing, engineering, tech support, marketing and package design, supply chain management, logistics and reverse logistics and financing.

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