

New York State Awards Atlona 5-Year Contract For AV Procurement By Government Agencies Statewide

SAN JOSE, Calif., May 16, 2016 /PRNewswire/ -- The New York State Office of General Services has awarded Atlona, a leading global provider of AV and IT distribution and connectivity solutions, a five-year statewide contract for procurement of audio visual equipment and accessories, the Silicon Valley-based company announced.

The contract (number PC67428 under group 38806, award 22844-E*) enables any state agency to purchase Atlona AV equipment and to use a NYS Procurement Card on orders up to \$85,000.

"This contract award puts Atlona among an elite class of AV manufacturers that meets New York's notoriously rigorous vendor requirements," said Adam Griffin, Atlona Eastern region sales manager for commercial products and the company's administrator for the state contract. "This is a major milestone for Atlona and a very significant development for our resellers. We see a huge opportunity to increase our presence throughout the state."

Atlona will be exhibiting at the New York State Purchasing Forum and Trade Show, Booth 251, May 18-19 at the Empire State Plaza in Albany, N.Y.

About Atlona

Atlona is a leading global provider of AV and IT distribution and connectivity solutions. In an ever-changing industry, the company has been designing and engineering innovative, award-winning products for a diverse range of residential and commercial AV and IT markets, including education, business, government, entertainment, and healthcare.

Atlona's products and services enable system designers, integrators, consultants, and installers worldwide to simplify installation, minimize maintenance and maximize the versatility of premier automated control solutions. Backed by an industry-exclusive 10-year warranty, Atlona's customer-driven products are designed and developed with the features, performance and reliability that leaders demand. More information about Atlona is available at <http://www.atlona.com>. Follow Atlona on Twitter at @Atlona.

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