

Legrand Names Coastal Security Consultants as Sales Representatives for On-Q and Nuvo in Mid-Atlantic States

MIDDLETOWN, Pa., July 26, 2016 – Legrand North America has named Coastal Security Consultants as sales representatives for its On-Q home automation and Nuvo whole home audio lines in the mid-Atlantic region. Coastal Security has offices in Richmond, Virginia, and Charlotte, North Carolina, and covers the region including Eastern Pennsylvania, Delaware, Southern New Jersey, Maryland, Virginia, North Carolina, South Carolina and Washington, D.C.

“We see an exceptional opportunity to grow our business and increase the penetration of these Legrand lines in our territory,” said Tim Russell, CEO, Coastal Security specializing in representing manufacturers of security systems and other low voltage electronics.

“Coastal Security is a proven performer in the region,” said Kevin Davis, director of sales – Eastern U.S., Legrand North America, “We look forward to collaborating with them on our products and expanding our presence in the region with their knowledge and relationships in the industry.”

According to Davis, Coastal Security’s appointment is effective immediately and the company has already begun meeting with dealers and distributors to ensure they are up to date with On-Q and Nuvo products in structured wiring, home audio systems and home automation.

About Legrand

Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for use in commercial, industrial and residential markets makes it a benchmark for customers worldwide. Innovation for a steady flow of new products with high added value is a prime vector for growth, including in particular connectable products enhancing value in use. Legrand reported sales of \$5.3 billion in 2015. Legrand has a strong presence in North America, with a portfolio of well-known product lines that include C2G, Cablofil, Electrorack, Luxul, Middle Atlantic, Nuvo, On-Q, Ortronics, Pass & Seymour, QMotion, Quiktron, Raritan, Vantage, Watt Stopper, and Wiremold. Legrand is listed on Euronext Paris and is a component stock of indexes including the CAC40, FTSE4Good, MSCI World, ASPI, Corporate Oekom Rating and DJSI (ISIN code FR0010307819). www.legrand.com.

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