

# Leclanché signs preferred partnership agreement with Skoda Electric to supply "next generation" electric vehicle solutions

**Leclanché continues to gain traction in the high growth electric transport sector**

DALLAS and YVERDON LES BAINS, Switzerland, June 26, 2017 /PRNewswire/ -- Leclanché SA (SIX: LECN), a leading energy storage company, and Skoda Electric, a leader in the manufacture of electric drives and traction motors for trolley and electric buses, have signed a Joint Development Agreement and Framework Purchase Contract in which Leclanché will provide Skoda Electric with battery solutions for its electric bus expansion strategy. The Agreement is worldwide in scope and will operate for an initial term of five years.

Leclanché will provide Skoda Electric with high energy (larger G/ NMC batteries for overnight charging) and ultra-fast power battery solutions (smaller LTO battery packs for more regular charging, such as at bus stations during the day) for its e-buses. Its solutions will be modular, thereby enabling Skoda Electric to build e-buses from 6 meters to 26 meters across all market segments.

The first targeted delivery of the partnership will be the release of a battery system by the end of this year, scalable between 50 – 350kWh and certified for the European market according to ECE-R100.r2.

Anil Srivastava, CEO of Leclanché, said: "In 2015, Leclanché unveiled its first all-electric bus in Belgium. Now the European e-bus industry is at a watershed moment as proven battery technology and tighter environmental legislation make electric buses economically competitive with diesel. We are delighted to announce our partnership with Skoda Electric and to take a leading role in the development of Europe's e-bus market. The industry is set to see considerable growth in the next few years and we look forward to the economic contribution that the agreement with Skoda Electric will make to Leclanché's transport business."

Jaromír Šilhánek, CEO for Skoda Electric, said: "Leclanché is unique in that it is fully integrated, has a world-leading heritage in innovation, first class long life-cycle technology across both high energy and ultra-fast charging power batteries, and a production facility in Europe. Leclanché's solutions and business approach give us ultimate flexibility and scalability, making the company the ideal partner for us to deliver our European electric bus strategy."

The global e-bus fleet comprised approximately 173,000 vehicles in 2015 of which 170,000 were in China. Europe is the second biggest market for e-buses and by 2016 the continent had over 1,300 vehicles delivered or on order<sup>1</sup>. The industrial e-transport sector is expected to expand at a Combined Annual Growth Rate (CAGR) of 37 per cent over the coming years, according to Navigant Research.

Most European metropolitan areas are targeting zero-emission environments, and increasing numbers of transport companies are considering a fully-electric solution for their urban bus networks.

In addition to e-buses, the Joint Development Agreement covers battery systems for a comprehensive range of uses, from passenger vehicles to off-road equipment.

## About Leclanché

Leclanché is one of the world's leading, vertically integrated, energy storage solution providers. It delivers a wide range of energy storage solutions for homes, small offices, industry, electricity grids, as well as solutions for transport such as electric buses and marine applications. Established in 1909, Leclanché has been a trusted provider of battery energy storage solutions for over 100 years.

Leclanché is listed on the Swiss stock exchange, and is the only listed, pure-play, energy storage company in the world.

SIX Swiss Exchange: ticker symbol LECN | ISIN CH 011 030 311 9

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This press release contains certain forward-looking statements relating to Leclanché's business, which can be identified by terminology such as "strategic", "proposes", "to introduce", "will", "planned", "expected", "commitment", "expects", "set", "preparing", "plans", "estimates", "aims", "would", "potential", "awaiting", "estimated", "proposal", or similar expressions, or by expressed or implied discussions regarding the ramp up of Leclanché's production capacity, potential applications for existing products, or regarding potential future

revenues from any such products, or potential future sales or earnings of Leclanché or any of its business units.

You should not place undue reliance on these statements. Such forward-looking statements reflect the current views of Leclanché regarding future events, and involve known and unknown risks, uncertainties and other factors that may cause actual results to be materially different from any future results, performance or achievements expressed or implied by such statements. There can be no guarantee that Leclanché's products will achieve any particular revenue levels. Nor can there be any guarantee that Leclanché, or any of the business units, will achieve any particular financial results.

<sup>1</sup> <http://zeeus.eu/uploads/publications/documents/zeeus-ebus-report-internet.pdf>

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